

#### **AMITY BUSINESS SCHOOL (ABS)**

#### **Bachelor of Commerce (Hons.)**

List of students undertaking field project or research projects or internships.

Program Code	Programme name	Name of the students
12046	B.Com(H)	Abhay Gupta
12046	B.Com(H)	Abhishek Ola
12046	B.Com(H)	Adarsh Vijayvargiya
12046	B.Com(H)	Akriti Jain
12046	B.Com(H)	Avneet
12046	B.Com(H)	Chetan Pooniya
12046	B.Com(H)	Harshwardhan
12046	B.Com(H)	Jayansh Bansal
12046	B.Com(H)	Khushboo
12046	B.Com(H)	Mohammed Shahid
12046	B.Com(H)	Navneet Singh
12046	B.Com(H)	Neha
12046	B.Com(H)	Nidhi Rogha. Bcom
12046	B.Com(H)	Pavan Kumar
12046	B.Com(H)	Rajwardhan
12046	B.Com(H)	Shristhi Agrawal
12046	B.Com(H)	Shubham Yadav
12046	B.Com(H)	Swati
12046	B.Com(H)	Yaman Dubey
12046	B.Com(H)	Yash Bansal
12046	B.Com(H)	Aanchal Mishra
12046	B.Com(H)	Anas Khan
12046	B.Com(H)	Ashish Kumar
12046	B.Com(H)	Govind
12046	B.Com(H)	Isha Jain
12046	B.Com(H)	Ishant
12046	B.Com(H)	Jatin Kataria
12046	B.Com(H)	Jigyasa Jalthaniya
12046	B.Com(H)	Manisha Hirawat
12046	B.Com(H)	Maruf Ali
12046	B.Com(H)	Narender Bhiduri
12046	B.Com(H)	Nikhil Yadav



# AMITY UNIVERSITY —— RAJASTHAN——

12046	B.Com(H)	Ritik Manghnani
12046	B.Com(H)	Rochita Purohit
12046	B.Com(H)	Rohan Dhabhai
12046	B.Com(H)	Rukmani Mishra
12046	B.Com(H)	Sakshi
12046	B.Com(H)	Shikhar
12046	B.Com(H)	Shimayli
12046	B.Com(H)	Sonal Batra
12046	B.Com(H)	Vibhor Tyagi

#### DISSERTATION

ON

ANALYZING THE EFFECTIVENESS OF ONLINE LEARNING IN COMPARISON TO TRADITIONAL LEARNING METHODS KEEPING IN MIND THE PERCEPTION OF STUDENTS TOWARDS BOTH MODE



#### FOR THE PARTIAL FULFILLMENT OF THE REQUIREMENT

FOR THE AWARD OF THE DEGREE OF

**BACHELORS IN COMMERCE (HONS.)** 

**SUBMITTED BY:** 

**ABHAY GUPTA** 

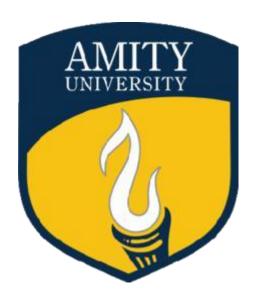
A20004618020

#### **DECLARATION**

I hereby declare that the report which is being presented here is my own work carried out during my dissertation and all the contents are based on true research. In the final year (session 2018-2021) for the partial fulfillment for the award of degree of Bachelors in Commerce (H) and has not been presented elsewhere for the completion of any other courses.

Regards	
ABHAY GUPTA	
Date of submission of the report:	
Signature of the Student	
Faculty guide's comment:	

Signature of Faculty guide



#### **REPORT ON**

#### IMPACT OF DIGITAL MARKETING ON CONSUMERS

#### **UNDER THE GUIDANCE**

OFDR. Rahul Aggarwal Sir

#### PREPARED BY

Abhishek ola

B.com(H)

6<sup>th</sup>sem.Batch –

2018-2021

#### **CERTIFICATE BY STUDENT**

This is to certify that the project work entitled "An Impact of Digital Marketing on consumers" submitted by me for the partial fulfillment of the requirements for the award of the degree of the Bachelor of commerce (H) to Amity University Rajasthan is a record of bonafide project work carried on under the guidance and supervision of Dr. Rahul Aggarwal. This work is the result of my hard work and patience.

Abhishek ola

B.com (H) 6th sem.

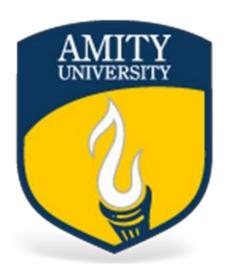
# DISSERTATION PROJECT REPORT ON "HOW SOCIAL MEDIA OVERCOME/HELPS THE PEOPLE IN THE TIME OF PANDEMIC"

# FOR THE PARTIAL FULFILLMENT OF THE REQUIREMENT FOR THE AWARD OF BACHELORS OF COMMERCE (HONS.)

**SUBMITTED BY:** 

ADARSH VIJAYVARGIYA

**ENROLMENT NO: A20004618028** 



UNDER THE GUIDANCE OF PROF. DR. DEEPALI BHATNAGAR AMITY UNIVERSITY RAJASTHAN

#### **DECLARATION**

I hereby declare that the Dissertation Report titled "HOW SOCIAL MEDIA OVERCOME/HELPS THE PEOPLE IN THE TIME OF PANDEMIC" submitted at Amity University Rajasthan is a record of original work done by me under the guidance and supervision of PROF. DR. DEEPALI BHATNAGAR, faculty guide, Amity business school, Amity University Rajasthan. The project is submitted for the partial fulfillment of the requirement of the award of Bachelors of commerce.

I also declare that this report has not been submitted to any other college or university for award of any other degree or diploma.

Mr. ADARSH VIJAYVARGIYA

A20004618028

BCOM (2018-21)

#### **DISSERTATION REPORT**

ON

### EMPIRIAL STUDY OF FACTOR THAT INFLUENCE PEOPLE TO BUY AN ELECTRIC VEHICLE

For the partial fullfullment of degree of B.com(h)

#### **AMITY UNIVERITY RAJASTHAN**

**Amity Business School** 

2018-2021



Guide: Dr Apeksha Bhatnagar Amity Business School Submitted by:
Aakriti Jain
B.com(h) 6 sem
A20004618003

#### Acknowledgement

It is my proud privilege to release the feeling of my gratitude to several persons who have helped me directly and indirectly to conduct this research project work. I express my heart full indeptness an own a deep sense of gratitude to my teacher **Dr Apeksha Bhatnagar**, for this sincere guidance and inspiration in completing this report.

I also thank all my friends who have more or less contribution to the preparation of this project report. I will always indebted to them.

The study indeed helps me to explore more knowledgeable avenues related to my topic and I am sure it will help me in my future.

Aakriti Jain

B.com (h)

6 semester



# Dissertation Report On Agriculture (3 Farm Bills)

#### **AMITY UNIVERSITY RAJASTHAN**

Submitted by:
Avneet Singh
(Bcom H. 6<sup>th</sup> sem)

Submitted To: Dr.Rahul Agarwal (Guide)

#### **DECLARATION**

I hereby declare that the Dissertation Report titled "AGRICULTURE THE THREE FARM BILLS 2020" submitted at Amity University Rajasthan is a record of original work done by me under the guidance and supervision of PROF. MR.RAHUL AGARWAL, faculty guide, Amity business school, Amity University Rajasthan. The project is submitted for the partial fulfillment of the requirement of the award of Bachelors of commerce.

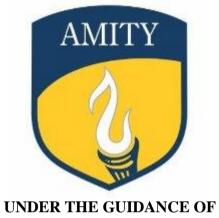
I also declare that this report has not been submitted to any other college or university for award of any other degree or diploma.

Mr. AVNEET SINGH A20004618001 BCOM(H) (2018-21)

#### **DISSERTATION REPORT**

#### CONSUMER SATISFACTION WITH VISHAL MEGHA MART

**SUBMITTED BY** CHETAN POONIYA SUBMITTED TO **AMITY UNIVERSITY RAJASTHAN** 



Prof.Amita Chourasiya

#### **DECLARATION**

I CHETAN hereby declare that the my Dissertation report is uniquely prepared by me after the completion of 3 months of my research analysis. Soni, M. V. (2016). "CONSUMER SATISFACTION WITH VISHAL MEGHA MART".

I also confirm that, the report is only prepared for my academic requirement not for any other purpose. It might not be used with the interest of opposite party of the corporation.

.....

CHETAN POONIYA

ID-A20004618008

B.COM (Hons)

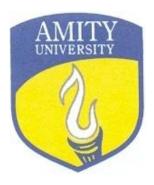
Amity Business School, Jaipur.

### **Dissertation Report**

On

"Impact of Pandemic in the Indian economy"

For the partial fulfillment of degree of Bachelor of commerce (2018-2021)



**Faculty Guide:** 

Dr. Mamta Pankaj jain

machra

**Amity Business School** 

A20004618010

**Submitted By:** 

Harshvardhan singh

Bcom(h) 6<sup>th</sup>sem

#### **AMITY UNIVERSITY RAJASTHAN**

Amity Business School 2021

#### STUDENT DECLERATION

I, Harshvardhan singh machra, student of "Bachelor of commerce 2018-2021 batch, hereby declare that the work presented in this project report entitled "Dissertation Report." is the outcome of my own work, is bonafied and correct to the best of my knowledge. The work presented does not infringe any patented work and has not been submitted to any other University or anywhere else for the award of any degree or any professional diploma.

HARSHVARDHAN SINGH MACHRA



# The impact of Covid-19 pandemic on corporate social responsibility

Under the guidance of - Prof. (Dr.) Udai Bhan Singh

Prepared by

Jayansh Bansal

B.com (H)

Batch - 2018-2021

#### **CERTIFICATE**

This is to certify that the project work entitled "The impact of Covid-19 pandemic on corporate social responsibility" submitted by Jayansh Bansal in the partial fulfillment of the requirements for the award of the degree of the Bachelor of Commerce (H) to Amity University Rajasthan is a record of bonafide project work carried on by his under my guidance and supervision. The report is the result of his efforts and endeavors, and is found worthy of acceptance.

Place: Amity University Rajasthan

Date: 12 March 2021

Prof. (Dr.) Udai Bhan Singh

**ABS** 

#### **DISSERTATION REPORT**

ON

### EMPIRIAL STUDY OF UPI PAYMENT IMPACT ON INDIAN SMALL BUSINESSES

For the partial fulfillment of degree of B.Com (H)

#### **AMITY UNIVERSITY RAJASTHAN**

**Amity Business School** 

2018-2021



**Guide:** 

Dr. Durgesh Batra

**Amity Business School** 

**Submitted By:** 

Khushboo Wadhwa

B. Com (H) 6<sup>th</sup> sem

A20004617024

#### **STUDENT DECLARATION**

I, **Khushboo**, student of "Bachelor of Commerce (H)", 2018-2021 batch, hereby declare that the work presented in this project report entitled "**Empirial Study of UPI Payment Impact on Indian Small Businesses**" is the outcome of my own work, is bonafied and correct to the best of my knowledge. The work presented does not infringe any patented work and has not been submitted to any other University or anywhere else for the award of any degree or any professional diploma.

**Khushboo** 

 $\mathbf{A}$ 

#### **Dissertation Report**

On

"cyber crime"

Submitted in partial fulfillment for the award of the degree of

**B.com(hons.)** 

in

**Amity business school** 



Submitted to: Dr. Sanjiv Bhal

**Submitted by: Mohammed Shahid** 

Course: B.com(hons.)

**Enrollment no. A20004618018** 

**Declaration** 

I, Mohammad Shahid declare that the dissertation entitled "cyber

crime" is original. It is submitted in partial fulfillment of the

degree of B.com(hons.) in the Amity University, Jaipur. This has

never been submitted earlier to any university or institution for the

award of any degree/diploma/certificate or published any time

before. It is in this regard that I declare this work as originally

mine.

**B.**COM(HONS.)

AMITY UNIVERSITY, JAIPUR

Jaipur, Rajasthan

#### Dissertation on

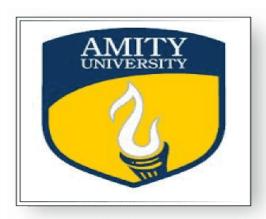
#### Impact of Covid19 on Indian economy

#### For the partial fulfillment of the requirement

For the award of

Bachelor Of Commerce

Submitted by:Navneet Singh



#### Acknowledgement

Working on this report was a big challenge in the field of economics, I am greatly indedebated to MR. Ashish Kumar under his guidance I was able to bring the report into shape.

Navneet Singh

A20004618027

B.com(H)

### DISSERTATION PROJECT REPORT ON "CONSUMER'S PERCEPTION AND AWARENESS ON ONLINE"

## FOR THE PARTIAL FULFILLMENT OF THE REQUIREMENT

FOR THE AWARD OF BACHELOR OF COMMERCE (HONOURS)

SUBMITTED BY: NEHA

ENROLMENT NO: A20004618012

B.COM (H) 6<sup>TH</sup> SEMESTER



AMITY UNIVERSITY, RAJASTHAN

UNDER THE GUIDANCE OF

DR. PREETI YADAV

ASSOCIATE PROFESSOR

**GUIDE CERTIFICATE** 

This is to certify that the dissertation report titled "Consumer's Perception and awareness on

Online" submitted impartial fulfilment for the completion of Bachelors of Commerce

(HONOURS) at Amity University Rajasthan is a record of bonafied investigation carried out

by Neha under my supervision. This is an original piece of work and no part of this project

has been submitted elsewhere for any other degree or diploma, to the best of my knowledge.

All the assistance and help receive during the course of research has been fully

acknowledged. In my opinion this work is suitable for the presentation in partial fulfilment

for the award of the degree of Bachelors of Commerce (honours).

Name and Sign of Faculty

DR. PREETI YADAV

**Associate Professor** 

**Amity Business School** 

Date:



# STUDY ON IMPACT OF COVID-19 ON EDUCATION SECTOR IN INDIA

#### UNDER THE GUIDANCE OF – DR. SWATI SHARMA

Prepared by

Nidhi Rogha

B.com (H) 6<sup>th</sup> Semester

Batch - 2018-2021

**CERTIFICATE** 

This is to certify that the project work entitled "Study on impact of COVID-19 on Educa-

tion Sector in India." submitted by Nidhi in the partial fulfillment of the requirements for

the award of the degree of the bachelor of commerce (H) to Amity University Rajasthan is a

record of bonafide project work carried on by her under my guidance and supervision. The

report is the result of her efforts and endeavors, and is found worthy of acceptance.

Place: Amity University Rajasthan

Date: 15 April 2021

Dr. Swati Sharma

**ABS** 



#### **Dissertation Report**

On

How Customers see the organization regarding corporate Social responsibility with special reference to Reliance Industries Ltd.

#### **AMITY UNIVERSITY RAJASTHAN**

**Submitted By:** Submitted To:

Pavan kumar suthar Dr.Padam Bhushan

(Bcom 6<sup>th</sup> Sem) (Guide)

#### **DECLARATION**

I hereby declare that the Dissertation Report titled "HOW CUSTOMERS SEE THE ORGANIZATION REGARDING CORPORATE SOCIAL RESPONSIBILITY WITH SPECIAL REFERENCE TO RELIANCE INDUSTRIES LIMITED" submitted at Amity University Rajasthan is a record of original work done by me under the guidance and supervision of PROF. DR. PADAM BHUSHAN, faculty guide, Amity business school, Amity University Rajasthan. The project is submitted for the partial fulfillment of the requirement of the award of Bachelors of commerce.

I also declare that this report has not been submitted to any other college or university for award of any other degree or diploma.

Mr. PAVAN KUMAR SUTHAR
A20004618019
BCOM (H) (2018-21)



#### Amity University Rajasthan

#### **JAIPUR**

B.com-2018-21

Dissertation

on

"Electronic Banking and its Challenges: A Study to Compare The Usage Effectiveness"



Submitted towards the partial fulfillment of the requirement for the award of the degree of Bachelor of Commerce

**Submitted to:** 

Dr. Ritu Vashistha

**Submitted by:** 

Rajwardhan Singh Sisodiya

#### **DECLARATION**

I Rajwardhan Singh Sisodiya student of B.com from Amity University Jaipur Rajasthan hereby declare that I have completed my thesis on project titled "Electronic Banking And Its Challenges: A Study To Compare The Usage Effectiveness" as part of the course requirement. The Thesis was written during FEB-APRIL2021.

I further declare that the information presented in this project is true and original to the best of my knowledge.

Rajwardhan Singh Sisodiya

Place: Jaipur

#### DISSERTATION ON THE TOPIC

### Does advertisement effect consumer buying behavior? (Jaipur and Birgunj)



## FOR THE PARTIAL FULFILLMENT OF THE REQUIREMENT FOR THE AWARD OF THE DEGREE

OF

**BACHELORS OF COMMERCE** 

SUBMITTED BY: SHRISTHI AGRAWAL

A20004618024

**UNDER THE GUIDANCE OF:** 

Dr. RITU VASHISTHA

#### **DECLARATION**

Signature of Faculty guide

I hereby declare that the report which is being presented here is my work carried out during my dissertation and all the contents are based on true research. In the final year (session 2018-2021) for the partial fulfillment for the award of the degree of Bachelors of Commerce and has not been presented elsewhere for the completion of any other courses.

Regards
Shristhi Agrawal
Date of submission of the report:
Signature of the Student
Faculty guide's comment:

#### **DISSERTATION REPORT ON**

#### "CUSTOMER SATISFACTION IN APPLE iPhone"



### FOR THE PARTIAL FULFILLMENT OF THE REQUIREMENT

FOR THE AWARD OF THE DEGREE OF BACHELORS OF COMMERCE (HONS)

SUBMITTED BY Shubham Yadav

UNDER THE GUIDANCE **Dr. Amita Chourasia** 

#### **AMITY UNIVERSITY, RAJASTHAN**

#### **DECLARATION BY STUDENT**

I hereby declare that the project work submitted to Amity Business School, is a record of original work done by me under the guidance of Dr. Amita Chourasia, Amity Business School, Jaipur. This project is submitted as Dissertation in 6<sup>th</sup> semester of Bachelors of commerce (HONS).

## **AMITY UNIVERSITY RAJASTHAN**

# DISSERTATION TOPIC - FACTORS INFLUENCING CUSTOMER SATISFACTION IN THE AVIATION SECTOR.

Dissertation Guide- Dr. Sikha Sharma

Submitted by: Swati

B.com(H) 6<sup>th</sup> sem.

**Enrollment no: A20004618023** 

### **AMITY UNIVERSITY RAJASTHAN**

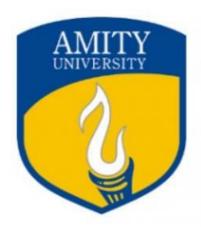
# Amity Business School 2021

Dissertation Report

On

"Prospects and Challenges of Differentiated Banks in India"

For the partial fulfillment of degree of B. Com (H)



Faculty Guide:

Dr. Asha Sharma

**Amity Business School** 

Submitted By:

Yaman Dubey

B. Com(H) 6<sup>th</sup> Sem

### **CERTIFICATE**

This is to certify that the project report entitled "Prospects and Challenges of Differentiated Banks in India" is being submitted by **Mr. Yaman Dubey** of B. Com (H) of Amity Business School, Rajasthan is completed under my supervision.

Place: Jaipur	Signature of the Guide
Date:	Dr. Asha Sharma

A Study of Financial problems faced by MSMEs in context of Jaipur, Rajasthan

# FOR THE PARTIAL FULFILMENT OF THE REQUIREMENT FOR THE AWARD OF BACHELOR OF COMMERCE HONOURS

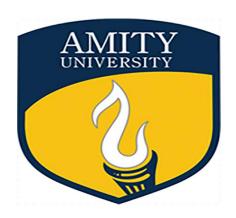
**Submitted By** 

**Yash Bansal** 

B.com (H) 6th semester.

Batch: 2018-2021

# SUBMITTED TO AMITY UNIVERSITY RAJASTHAN



UNDER THE GUIDANCE OF

DR. Amita chourasia

### **CERTIFICATE**

This is to certify that the project work entitled A Study of Financial problems faced by MSMEs in context of Jaipur, Rajasthan submitted by Yash of B.com (H) 6th sem. is a record bona fide project work carried on by him under my guidance and complete supervision. He has shown due interest and hard work in making this report.

The report is the result of his efforts and endeavors, and is found worthy of acceptance.

Place: Amity University Rajasthan

Date: 15nd April 2021

Dr. Amita chourasia

**Assistant Professor** 

**Amity Business School** 

### A Report

On

Brand building and promotion using Digital Marketing

Ву

Aanchal Mishra

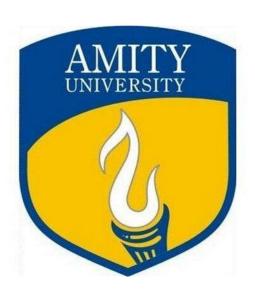
A80304619011

Optimal Media Networks LLP

### A Report

On

(Brand building and promotion using Digital Marketing)



Ву

(Aanchal Mishra)

(A80304619011)

(Optimal Media Networks LLP)

A report submitted in partial fulfilment of the requirements of Summer Internship Program of AUR

#### **CERTIFICATE**



Dated 13 August 2021

#### To Whom So Ever It May Concern

This is to certify that Ms. Aanchal Mishra 3rd year student of Amity University Jaipur, has undergone a 45 days training at Optimal Media Network LLP. She gone through the overall process of digital marketing during the term of her training.

She has worked on a project of Brand building and promotion using digital marketing for one of our sites and contributed in developing a marketing pitch for CSR project. She did well in her internship and delivered beyond expectation.

She is a sincere student and we with her luck for her future endeavor.

Regards

For Optimal Megia Network LLP

Designated Partner

Alok Tewari

CEO and Co-Founder Optimal Media Network

## PROJECT REPORT

### ON

### WORKING AS A SALES INTERN AT DOORTOUR

### BY

ANAS KHAN
A20004619017
B.COM (HONS.) 3<sup>rd</sup> YEAR

### PROJECT REPORT

ON

### WORKING AS A SALES INTERN AT DOORTOUR

BY

**ANAS KHAN** 

A20004619017

B.COM (HONS.) 3rd YEAR



# SUBMITTED IN THE PARTIAL FULFILLMENT OF THE REQUIREMNTS OF BACHELOR OF COMMERCE FROM AMITY UNIVERSITY

DATE OF SUBMISSION: 3<sup>rd</sup> SEPTEMBER,2021

### **CERTIFICATE**



# SUMMER INTERNSHIP REPORT ON:

PARLE BISCUITS PVT LTD.

FOR THE PARTIAL FULFILMENT OF THE REQUIREMENT FOR THE AWARD OF <u>BACHELORS OF BUSINESS</u>
<u>ADMINISTRATION</u>

SUBMITTED BY- ASHISH KUMAR

UNDER THE GUIDANCE OF: PROF SHIKHA SHARMA

AMITY UNIVERSITY, RAJASTHAN

### **ACKNOWLEDGEMENT**

I WOULD LIKE TO THANKS PARLE BISCUITS PVT LTD.

NEEMRANA ALWAR (RAJ) FOR PROVIDING ME AN

OPPRTUNITY TO WORK ON MY PROJECT. I WOULD LIKE

TO THANK MY PROJECT GUIDE PROF. SHIKHA SHARMA

FOR PROVIDING ME CONTINUOUS GUIDANCE&

SUPPORT AND FOR HER VALUABLE INPUTS DURING

THE COURSE OF MY PROJECT AND THE STAFF AT PARLE

BISCUITS PVT LTD.WAS VERY CO-OPERATIVE AND

HELPED ME A LOTS BY PROVIDING REQUIRED

INFORMATION AS WHEN I NEEDED IT.

AND FINALLY I WOULD LIKE TO THANK THE ENTIRE FACULTY AT AMITY UNIVERSITY, RAJASTHAN FOR EQUIPPING ME TO CARRY OUT THIS STUDY.

ASHISH KUMAR B.COM(H) A20004619011

### **DECLARATION**

I, ASHISH KUMAR student of AMITY UNIVERSITY, RAJASTHAN hereby declare that the project work report entitled "summer internship in finance" with reference to PARLE BISCUITS PVT LTD. Prepared by me under the guidance of PROF SHIKHA SHARMA faculty of b.com(h), AMITY UNIVERSITY RAJASTHAN.

I also declare that this project work is towards the partial fulfillment of the university regulations for the award og degree of bachelors of business administration by AMITY UNIVERSITY RAJASTHAN.

I further declare that this project is based on original study undertaken by me and has not been submitted for the award of any degree/diploma from any oyher university.

By: ASHISH KUMAR

Date of submission of report: 14 sep.21

Signature of student:

Faculty guide comment:

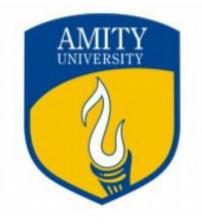
Signature of faculty guide

### **SUMMER INTERNSHIP REPORT ON:**

"Rise up Consultancy."

# FOR THE PARTIAL FULFILMENT OF THE REQUIREMENT FOR THE AWARD OF BOCM(HONS)

SUBMITTED BY – GOVIND YADAV



**UNDER THE GUIDANCE OF:** 

RITU MA'M

AMITY UNIVERSITY, RAJASTHAN

**ACKNOWLEDGEMENT** 

I would like to thank Rise Up Consultancy jaipur, Rajasthan for providing me an opportunity to work on my project. I would like to thank my project guide **Mrs. Ritu** for providing me continuous guidance & support and for his valuable inputs during the course of my project and the staff at Rise up Consultancy was very co-operative and helped me a lot by providing required information as when I needed it.

And finally I would like to thank the entire faculty at AMITY UNIVERSITY, RAJASTHAN for equipping me to carry out this study.

**Govind Yadav** 

BCOM(HONS)

A20004619016

Р	а	g	е	3
---	---	---	---	---

I, Govind Yadav student of Amity University, Rajasthan here by declare that the Project Work report entitled "Summer Internship In Financing" with reference to Rise Up Consultancy.

The report doesn't contain material recently distributed or composed by an outsider, aside from where this is properly referred to through full and exact referring to

The report does not contain material which has been used for any other degree or diploma at any other institution

By: GOVIND YADAV	
Date of submission of report:	
Signature of student	
Faculty Guide Comment:	

Signature of Faculty Guide



### **ACKNOWLEDGEMENT**

I want to thank **Mrs. Asha Mamraj Sharma**under whose guidance I havecarried out this project. I am thankful to her for helping me out with theresearch part in particular and the overall project in general. The ResearchMethodology classes taught by her was one of the essential knowledgethatwasrequiredtocompletethisproject.

I want to thank all my Professors who taught me in first year. Because theSummer Internship required knowledge from all the field to be implementedspeciallyMarketingandSales.

Banerjee who guided me throughout the course of the Internship and explained mevarious strategies to pitch my product and meet my target.

He provided meinsightfulknowledgeaboutsalesandmarketingandalsoFinancewhichw asthena relativelynewtopicforme.

Iwouldalsoliketothankmyfriends & family whokeptme motivated even during the times when I was not getting sales. They helped me with the marketresearch part and helped me in designingproposalsintheinitialstage.

Last but not the least I would like to thank the respondents without whoseresponsesIwouldn't havebeenabletocarryoutmy researchpart.



### **STUDENT'SUNDERTAKING**

I, Isha Jain, bearing Institute Enrollment No A 2000 4619003, declare	that
the summer project titled "A study on the behaviour of retail	
investment, mutual funds growth and development, learning de	signing
a new campaign in context of young bank growing, affect on sto	ck
market in Covid-19 Pandemic and lastly impact of Covid-19 Pand	emic
in different sectors" ismy original workand completed under the	
supervisions of Mr. Kaustav Banerjee of Outlook Group and Mrs. A	sha
Mamraj Sharma of Amity Business School, Rajasthan. Further, I a	ilso
declare that the reportbeingsubmittedherewith isfree	
ofanytextualplagiarism.	

Signature:

Date:

Place:



# A REPORT ON SALES AND MARKETING STRATEGIES OF BCL

BY

**ISHANT CHHABRA** 

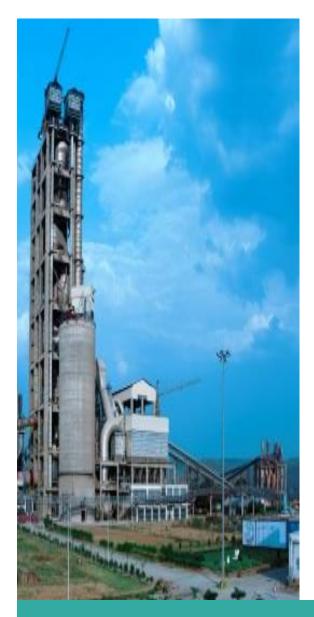
A20004619019

**AMITY BUSINESS SCHOOL, AUR** 

# A REPORT ON SALES AND MARKETING STRATEGIES OF BCL

BY- ISHANT CHHABRA
ENROLLMENT NO.-A20004619019
NAME OF THE ORGANISATION
AMITY BUSINESS SCHOOL

A report submitted in partial fulfilment of the requirement of Amity business school of AUR.



JUNE-JULY 2021

**KRISHNA TRADING COMPANY (BCL)** 



## **SUMMER INTERNSHIP REPORT ON "**



# COFFEE N THOUGHTS FOR THE PARTIAL FULFILMENT OF THE REQUIREMENT FOR THE AWARD OF BACHELORS OF COMMERCE

### SUBMITTED BY - JATIN KATARIA



UNDER THE GUIDANCE OF:

**DR.ASHA SHARMA** 

AMITY UNIVERSITY, RAJASTHAN

#### **DECLARATION**

I, JATIN KATARIA student of Amity University, Rajasthan hereby declare that the Project Work report entitled "Summer Internship In Marketing" with reference to COFFEE N THOUGHTS. prepared by me under the guidance of Dr.ASHA SHARMA faculty of BCOM H, Amity University, Rajasthan.

I also declare that this project work is towards the partial fulfillment of the university regulations for the award of degree of Bachelor of COMMERCE by AMITY UNIVERSITY, RAJASTHAN.

I further declare that this project is based on original study undertaken by me and has not been submitted for the award of any degree/diploma from any other university/institute.

Faculty Guide Comment:	
Signature of student	
Date of submission of report:	
By: JATIN KATARIA	

Signature of Faculty Guide

### A Report

On

## IMUN ONLINE CONFERENCES

61.0 TO 65.0

### Ву

### JIGYASA JALTHANIYA

Enrollment no.- <u>A20004619014</u>

**International Model United Nations** 

### A Report

On

## IMUN ONLINE CONFERENCES 61.0 TO 65.0

Ву

### JIGYASA JALTHANIYA

Enrollment number:- A20004619014

The report is submitted to <u>Dr. Durgesh Batra</u>

Deputy Director, ABS ,Amity University Rajasthan

A report submitted in partial fulfillment of the requirements of B.COM(H) of AUR

Date of Submission :-9<sup>th</sup> August 2021



## **CERTIFICATE OF INTERNSHIP**

International MUN recruited Campus Ambassador Interns and they were given different tasks of social media promotions as well as to get IMUN Online Conference referrals. Jigyasa Jalthaniya was one of the Campus Ambassador Intern and performed tasks well.

We wish Jigyasa Jalthaniya good luck for all the future endeavours.

Mohneesh Bhardwaj Executive Chairman

Mohineesh Bhanduy

Date of internship: May 21st, 2021 - June 25th, 2021

# AREPORT ON "PROJECT SEVA"



**BY: MANISHA HIRAWAT** 

**ENROLLMENT NO.:-** A20004619007

**NAME OF THE ORGANIZATION: AMITY BUSINESS** 

**SCHOOL** 

# AREPORT ON "PROJECT SEVA"

**BY: MANISHA HIRAWAT** 

**ENROLLMENT NO.:-** A20004619007

NAME OF THE ORGANIZATION: AMITY BUSINESS SCHOOL

A report submitted in partial fulfillment of the requirements of Amity Business School of AUR

Date of submission: 28<sup>TH</sup> JUNE 2021

### **CERTIFICATE:**



## PLEDGE A SMILE FOUNDATION

CERTIFICATE OF INTERNSHIP

REF NO:INT/FND/1638

This is to certify that **Ms. Manisha Hirawat** has worked as a volunteer /intern for a period of 1 Month starting from 20/05/2021 to 20/06/2021 with our organisation. Her primary work included Fundraising, Social Media Marketing, and Developing Project. She has provided us extensive hours of volunteer service and going past the quick obligations to give assistance to the individuals who need the most help in our world. Her services have been extremely useful for the foundation in giving assistance to the network.

During her service, She was found punctual, hardworking, and inquisitive.

We wish her a bright future ahead.

RAJBALA (DIRECTOR)



DATE: 22/06/2021

Rosewood Appartments, Sector-13, Dwarka • 9153999399 contact@pledgeasmile.com • www.pledgeasmile.com CIN: U85300DL2020NPL366994





# A report on

# CREATING AWARENESS AND DOING SALES OR MARKETING OF LEADERSHIP PROGRAMS.

Submitted by - Maruf ali
Enrollment no-A20004619013.

Name 0f the organization - super 77.

# A Report On CREATING AWARENESS AND DOING SALES OR MARKETING OF LEADERSHIP PROGRAMS.

By MARUF ALI.

Enrollment number: - <u>A20004619013</u>.

The report is submitted to <u>Dr. APEKSHA</u> BHATNAGAR.

ABS ,Amity University Rajasthan

A report submitted in partial fulfillment of the requirements of B.COM(H) of AUR
Date of Submission :- 16<sup>th</sup> JULY 2021

#### **Transforming Humans** #super77



Ref No.: SP77/BDI-M/SMD/00345 Date: 17 Aug 2021

#### **Experience Letter**

#### Congratulations!

Dear Maruf Ali,

This letter is to certify that Mr. Maruf Ali, Business Development Intern has Successfully completed his project with Super77. His Project tenure was from 14 June 21 to 15 Aug 21. He was the part of Sales and Marketing Department and was actively involved in the projects assigned to Him.

During the span, we found Him punctual and hardworking person. His learning powers are good and he picks up swifty. His feedback and evaluation proved that he learned keenly.

We wish Him a bright future.

Mentor:- jesteena ,sales and marketing

For Human Charging India Pvt. Ltd

**Amit Pandey** CEO, Super77



Registered Office Human Charging India Pvt. Ltd.

Address:- UTSAV-100, DLF Phase 5, Sector 43, Gurugram,

Haryana, 122002, India
CIN No.:- U80904HR2020PTC088999

@Super77official © Super77. All Rights Reserved

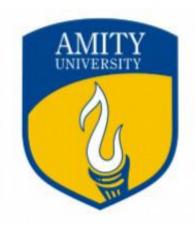


## **SUMMER INTERNSHIP REPORT ON:**

Proofex Packaging Foods pvt. ltd.

# FOR THE PARTIAL FULFILMENT OF THE REQUIREMENT FOR THE AWARD OF BACHELORS OF COMMERCE

**SUBMITTED BY - Narender Bhiduri** 



UNDER THE GUIDANCE OF:

**DR.AMITA CHOURASIYA** 

AMITY UNIVERSITY, RAJASTHAN

**ACKNOWLEDGEMENT** 

I would like to thank Profex packaging Foods Pvt, Ltd. Bhiwadi, Alwar, Rajasthan for providing me an opportunity to work on my project. I would like to thank my project guide **Dr. Amita chourasiya** for providing me continuous guidance & support and for his valuable inputs during the course of my project and the staff at Proofex packaging Foods Pvt, Ltd. was very co-operative and helped me a lot by providing required information as when I needed it.

And finally I would like to thank the entire faculty at **AMITY UNIVERSITY**, **RAJASTHAN** for equipping me to carry out this study.

Narender Bhiduri

B.com (h)

A20004619015

### **DECLARATION**

I, Narender Bhiduri student of Amity University, Rajasthan hereby declare that the Project Work report entitled "Summer Internship In Marketing" with reference to

Proofex packaging FOODS PVT,LTD. prepared by me under the guidance of Dr.Amita chourasiya faculty of Bcom (h), Amity University, Rajasthan.

I also declare that this project work is towards the partial fulfillment of the university regulations for the award of degree of Bachelor of Business Administration by AMITY UNIVERSITY, RAJASTHAN.

I further declare that this project is based on original study undertaken by me and has not been submitted for the award of any degree/diploma from any other university/institute.

Faculty Guide Comment:	
Signature of student	
Date of submission of report: 02/09/2021	
By: Narender Bhiduri	

Signature of Faculty Guide

**TABLE OF CONTENT** 

#### SUMMER PROJECT REPORT ON TRAINING AT Green House Trad & Cont. L.L.C.

#### SUBMITTED BY – MOHAMMED SHOYAB



#### UNDER THE GUIDANCE OF

DR. MAMTA PANKAJ JAIN

AMITY BUSINESS SCHOOL, AMITY UNIVERSITY, RAJASTHAN

#### البيت الإخضر للتجارة والمقاولات ش.ع.ش Green House Trad. & Cont. L.L.C



10 Jun, 2020

Mohammed Shoyab

Al Seeb,

Muscat, Oman

Re: Internship offer.

Dear Mohammed Shoyab,

On behalf of Green House Trad. & Cont. L.L.C., I am excited to extend an offer to you for an internship position within our Finance Department. This position is located in Al Seeb. This position is for a role of Book Keeper intern. This position is scheduled to begin Jun 15<sup>th</sup>, 2021 and will be a one-month unpaid internship opportunity ending on Jul 15<sup>th</sup>, 2021. The schedule for this position is Sunday-Thursday from 9 a.m. to 5:30 p.m. As a temporary employee in the role of an intern, you will not be eligible for any company-sponsored benefits. In this role, you will report directly to Mr. Imtiyaz Ahmed.

During your temporary employment with Green House Trad. & Cont. L.L.C, you may have access to trade secrets and confidential or proprietary business information belonging to the company. By accepting this offer, you acknowledge that this information must remain confidential and agree to refrain from using it for your own purposes or disclosing it to anyone outside of Green House Trad. & Cont. L.L.C. In addition, you agree that upon completion of your internship, you will promptly return any company-issued property and equipment along with information and documents belonging to the company. By accepting this offer, you acknowledge that you understand participation in this program is not an offer of employment, and successful completion of the program does not entitle you to an employment offer from Green House Trad. & Cont. L.L.C.

We look forward to having you begin your accounting career at Green House Trad. & Cont. L.L.C, and wish you a successful internship. Welcome to our team!

Sincerely,

Imtiyaz Ahmed

Office Manager



#### **DECLARATION**

I, MOHAMMED SHOYAB student of Amity University, Rajasthan here by solemnly declare that the project Titled "TRAINING AT GREEN HOUSE TRAD. & CONT. L.L.C.." is my original work done under the guidance of Mr. Imtiyaz Ahmed for the award of B.Com(H) degree.

The results embodied in this project have not been submitted to any other University or Institute for the award of B.Com(H) degree.

MOHAMMED SHOYAB

B.Com(H) Semester V

A20004619024

#### **Certificate by faculty guide**

This is to certify that MOHAMI	MED SHOYAB student of B.Com(H) at Amity University
Rajasthan has completed the Repo	rt on training at Green House Trad. & Cont. L.L.C., in Partial
Fulfillment of the Requirements fo	r the Degree of B.Com(H) under my guidance.
Date:	Name: DR. MAMTA PANKAJ JAIN
	Sign:
	(Faculty)



#### **ACKNOWLEDGEMENT**

I want to thank **Mrs. Asha Mamraj Sharma**under whose guidance I havecarried out this project. I am thankful to her for helping me out with theresearch part in particular and the overall project in general. The ResearchMethodology classes taught by her was one of the essential knowledgethatwasrequiredtocompletethisproject.

I want to thank all my Professors who taught me in first year. Because theSummer Internship required knowledge from all the field to be implementedspeciallyMarketingandSales.

Banerjee who guided me throughout the course of the Internship and explained mevarious strategies to pitch my product and meet my target.

He provided meinsightfulknowledgeaboutsalesandmarketingandalsoFinancewhichw asthena relativelynewtopicforme.

Iwouldalsoliketothankmyfriends & family whokeptme motivated even during the times when I was not getting sales. They helped me with the marketresearch part and helped me in designingproposalsintheinitialstage.

Last but not the least I would like to thank the respondents without whoseresponsesIwouldn't havebeenabletocarryoutmy researchpart.



#### STUDENT'SUNDERTAKING

I, RitikManghnani, bearingInstitute Enrollment NoA20004619027 declare that the summer project titled A study on the behaviour of retail investment, mutual funds growth and development, learning designing a new campaign in context of young bank growing, affect on stock market in Covid-19 Pandemic and lastly impact of Covid-19 Pandemic in different sectors ismy original workand completed under the supervisions of Mr. Kaustav Banerjee of Outlook Group and Mrs. Asha Mamraj Sharma of Amity Business School, Rajasthan. Further, I also declare that the reportbeing submitted herewith is free of any textual plagiarism.

Signature:
Date:

Place:



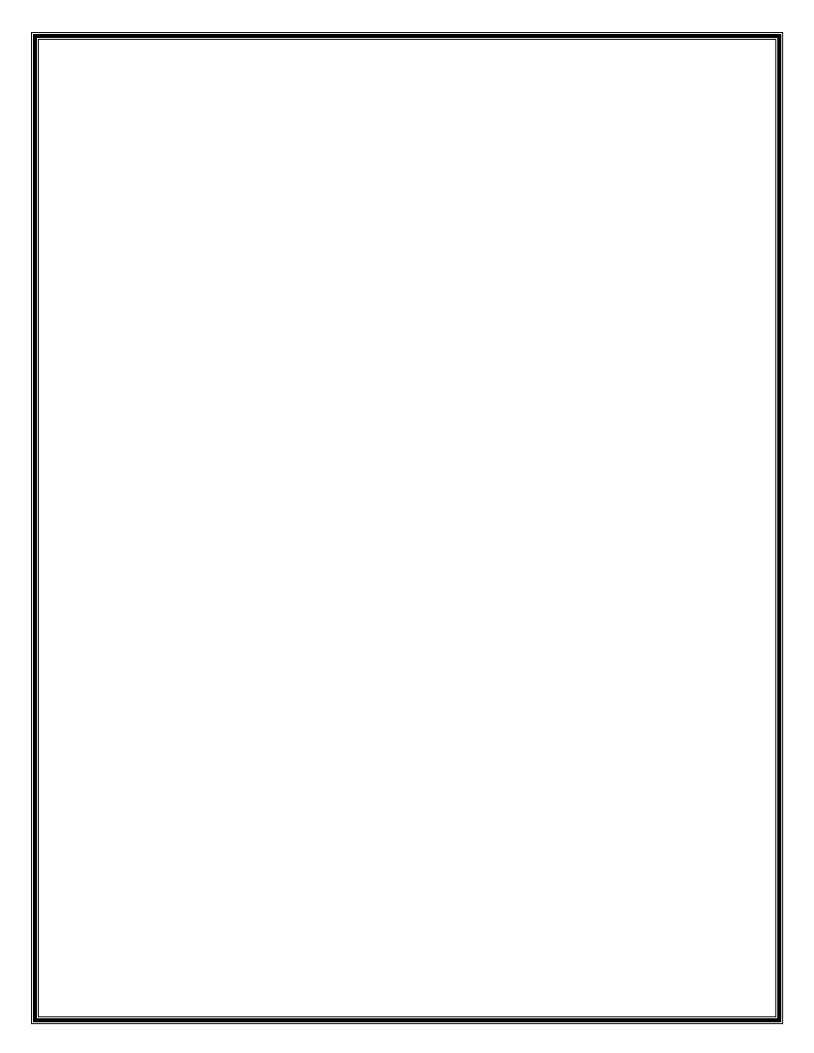
#### **APPROVAL BYFACULTYGUIDE**

Recommended that the Summer Internship Report titled "A study on the behaviour of retail investment, mutual funds growth and development, learning designing a new campaign in context of young bank growing, affect on stock market in Covid-19 Pandemic and lastly impact of Covid-19 Pandemic in different sectors" prepared by RitikManghnaniunder mysupervision and guidance be accepted as fulfilling this part of therequirements for the Bachlor's degree in Commerce. To the best of my knowledge, the contents of this report did not form a basis for the award of any previous degree/diplomato anybodyelse.

Date:14-8-2021

Signature:

Name oftheGuide:Mrs. Asha Mamraj Sharma





#### **ACKNOWLEDGEMENT**

I want to thank **Mrs. Asha Mamraj Sharma**under whose guidance I havecarried out this project. I am thankful to her for helping me out with theresearch part in particular and the overall project in general. The ResearchMethodology classes taught by her was one of the essential knowledgesthatwasrequiredtocompletethisproject.

I want to thank all my professors who taught me in first year. Because theSummer Internship required knowledge from all the field to be implementedspeciallyMarketingandSales.

I want to thank my Corporate Guide from Outlook Group, **Mr. Kaustav Banerjee**who guided me throughout the course of the Internship and explained mevarious strategies to pitch my product and meet my target. He provided meinsightfulknowledgeaboutsalesandmarketingandalsoFinance whichwasthena relativelynewtopicforme.

IwouldalsoliketothankmyFriends and Familywhokept memotivated even during the times when I was not getting sales. Theyhelped me with the marketresearch part and helped me in designingproposalsintheinitialstage.

Last but not the least I would like to thank the respondents without whoseresponses I wouldn't have been able to carry outmy research part.



#### **STUDENT'SUNDERTAKING**

I, Roc	hita	Purol	<b>nit</b> bea	ringIn	stituteE	nrollmen	t No.
A200046	19018	,declare	e that	the	summ	er projed	ct titled
"study th	e ber	navior c	of reta	il inv	estmen	t, mutua	l funds
growth a	and d	evelop	ment,	learr	ning de	esigning	a new
campaig	n in c	ontext	of you	ıng b	ank gro	owing, at	ffect on
stock ma	arket i	n COVI	D-19 I	Pand	emic ar	nd lastly	impact
of COVI	D-19	Pande	mic i	n di	fferent	sectors	ismy
original w	vorkan	d comp	leted	unde	the su	pervisior	ns of <b>Mr.</b>
Kaustav	Bar	nerjeeo	fOutlo	okGr	oupand	d Mrs.	Asha
Mamraj S	3harm	na of Ar	nity B	usine	ess Sch	nool, Raj	asthan.
Further,	1	al	so	de	clare	that	the
reportbeir	ngsub	mittedh	erewith	า			isfree
ofanytext	ualpla	giarism.					
Sign	ature:						
Date	<b>)</b> :						

Place:



#### **APPROVAL BYFACULTYGUIDE**

Recommended that the Summer Internship Report titled "Study the behavior of retail investment, mutual funds growth and development, learning designing a new campaign in context of young bank growing, affect on stock market in COVID-19 Pandemic and lastly impact of COVID-19 **Pandemic** in different **sectors**"prepared Rochita Purohitunder mysupervision and guidance fulfilling this be accepted as part of therequirementsforthe Bachelor's degree in commerce. To the best of my knowledge, contents of thisreport did not form a basis for the any previous degree/diplomato award of anybodyelse.

Date:08-10-2020

Signature:

Name oftheGuide: Mrs. Asha Mamraj Sharma

#### A Report

On

#### **IMUN ONLINE CONFRENCES**

Ву

#### Rohan Dhabhai

Enrollment no- <u>A20004619006</u>
International Model United Nation

This report is submitted to Mr. RAHUL AGARWAL

A report submitted in partial fulfillment of the requirements of B.COM(H) of AUR

Date of submission: 3<sup>rd</sup> SEPTEMBER



#### **CERTIFICATE OF INTERNSHIP**

International MUN recruited Campus Ambassador Interns and they were given different tasks of social media promotions as well as to get IMUN Online Conference referrals. Rohan Dhabhai was one of the Campus Ambassador Intern and performed tasks well.

We wish Rohan Dhabhai good luck for all the future endeavours.

Molinersh Bhanduy Mohneesh Bhardwaj

Executive Chairman

Date of internship: May 21st, 2021 - June 25th, 2021

#### **Amity University Rajasthan**



### A Report On Gst Matters And Compliances Etc

By
Name-Rukmani Mishra
Enrolment no.-A20004619002

Organization name- Sarvak& Associates

**Amity Business School** 

# A Report On GST Matters And Compliance Etc

By-Rukmani Mishra A20004619002

Under The Guidance Of Dr.Amita Chourasia (Assistant Professor)

A Report Submitted in Partial Fulfilment of The Requirements of Bachelor Of Commerce Honours

Amity Business School
Amity University Rajasthan

#### Certificate-

SARVAK & ASSOCIATES
Chartered Accountants

15, Avas Vikas Colony Betiahata - North Gorakhpur – 273001 Tel: +91-9554330099

E-Mail: arpitagrawal.fca@gmail.com

Date: 25.08.2021

#### TO WHOM SO EVER IT MAY CONCERN

This is to certify that Miss Rukmani Mishra d/o Mr.Gaur Chandra Mishra r/o Near Reliance Petrol Pump, Kasia Road, Deoria – 274 001 has successfully completed her internship from her date of joining i.e. 12<sup>th</sup> June, 2021 to 25<sup>th</sup> July, 2021 at the company.

During the period of internship with us she was found punctual, hardworking and inquisitive.

We wish her every success in her career and life.

for Sarvak & Associates



(Arpit Agrawal)
Partner

#### A PROJECT REPORT

ON

**RECRUITMENT** 

**AND** 

**TALENT ACQUISITION** 

BY

**SAKSHI AGARWAL** 

# A PROJECT REPORT ON RECRUITMENT AND

**TALENT ACQUISITION** 

BY

**SAKSHI AGARWAL** 

A report submitted in partial fulfillment of

The requirements of

B.com(H) in

**AMITY UNIVERSITY RAJASTHAN** 

**JAIPUR** 



#### **DECLARATION**

I Sakshi Agarwal student of B.com(h) from Amity University Jaipur Rajasthan hereby declare that I have completed summer internship on the project titled "recruitment & talent acquisition" as part of the course requirement.

The project duration was from 14th June to 5th September 2021.

I further declare that the information presented in this project is true and original to the best of my knowledge.

Sakshi Agarwal

Place: Jaipur

#### Certificate

#### A report

On

#### **SUMMER INTERNSHIP PROGRAM**

By

Shikhar galav

Enrollment No.

A20004619022

Name of the Organization:

Sapio analytics

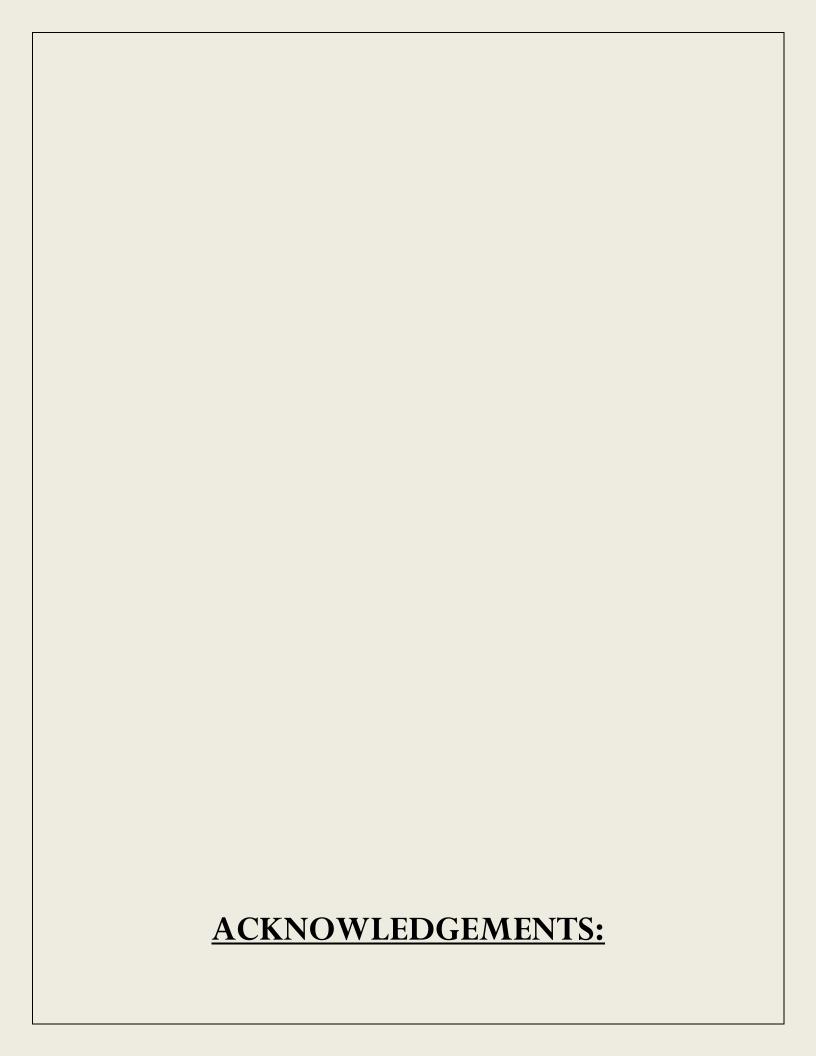
# A Report on **Social media marketing**

By

Shikhar galav.

Enrollment No.

A20004619022



I would like to acknowledge everyone who played a vital role in helping me to successfully accomplish my internship. First of all my faculty guide **Mr. Durgesh** batra for her patient advice and guidance throughout the report preparations. Thank you for your unwavering support.

I would like to thank **Mrs ekta sharma** (CEO) and **Ms. Akshit yadav** (company guide) for their guidance and motivation throughout my internship. Lastly, I would like to extend my gratitude towards my team leader **Mr.akshit** who motivated me in achieving the targets and my colleagues also. Thank you for being there.

#### **SUMMER INTERNSHIP REPORT**

# FOR THE PARTIAL FULFILMENT OF THE REQUIREMENT FOR THE AWARD OF BACHELOR OF COMMERCE (HONS.)

## SUBMITTED BY SHIMAYLI KOUNDAL AMITY UNIVERSITY RAJASTHAN



UNDER THE GUIDANCE OF

DR. APEKSHA BHATNAGAR

ASSISTANT PROFESSOR

#### **CERTIFICATE**

This is to certify that the project work done on 'Stock Market Management in Digi Streak' is a bonafide work carried out by Ms. Shimayli Koundal under my supervision and guidance. The project report is submitted towards the partial fulfilment of the requirement for the award of Bachelor of Commerce Honours.

This work has not been submitted anywhere else for any other degree/diploma. The original work was carried during 12/06/19 to 12/07/19 at Digi Streak.

Date: 10 August 2021

Name and Sign of Faculty: Dr Apeksha Bhatnagar

#### A REPORT ON

# TDS CONSULTATION SERVICES

**By: Sonal Batra** 

**Enrolment No.: A20004619020** 

Sudhir Mehrotra and Associates (Chartered Accountants)

### A REPORT ON TDS CONSULTATION SERVICES

By

Sonal Batra

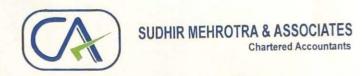
Enrolment no.- A20004619020

Name of the organization- SUDHIR MEHROTRA & ASSOCIATES (Chartered Accountants)

A report submitted in partial fulfillment of the requirements of B.com(H) of Amity University Rajasthan

#### **CERTIFICATE**

CA. Sudhir Mehrotra



#### Certificate

This Certificate is awarded to Ms. Sonal Batra on the successful completion of Summer Internship from 07-06-2021 to 21-07-2021 at Sudhir Mehrotra & Associates.

The student has contributed to the project titled Tax Consultation Services as Intern and she has done TDS (Tax Deducted at Source) related work.

During the period of her internship, she was found to be disciplined, hardworking and selfmotivated.

We wish all the success to her in life.

Date: 22/07/2021 Place: Bareilly

For Sudhir Mehrotra & Associates

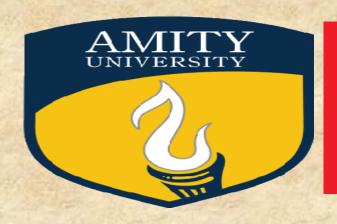
Chartered Accountants

Nehrotra & A FRN - 007939C

179123 Station Road

Chobey Ji Ki Lane Civil Lines Sudhir Mehrotra (Partner) M. No. 076956

179/23, Chobay Ji Ki Lane, Station Road, Civil Lines, Bareilly - 243001 (U.P.) INDIA Mobile: 9359402961, 9219602961, 9411607745 E-mail Id: sudhirmehrotra12@gmail.com
B.O.: Arya Samaj Gali, Bhagat Singh Chowk, Rudrapur (Uttranchal)



#### **Outlook** group

SUMMER INTERNSHIP PROJECT 15JUNE TO 15 AUGUST 2021

PRESENTED BY - VIBHOR TYAGI

PROJECT MENTOR - MR PRITAM GHOSH

FACULTY GUIDE - DR SWATI SHARMA

**COURSE-BCOM HONS SEM-5** 

**COLLEGE - AMITY UNIVERSITY JAIPUR** 

**ENROLEMENT NO-A20004619021** 

**DOMAIN -MARKETING AND SALES** 

#### **ACKNOWLEDGEMENT**

I Want To Thank Mr. Pritam Ghosh SIR Under Whose Guidance I Have Carried Out This Project. I Am Thankful To Him For Helping Me Out With The Research Part In Particular And The Overall Project In General. The Research Methodology Classes Taught By Him Was One Of The Essential Knowledge That Was Required To Complete This Project. I Want To Thank All My Professors Who Taught Me In First Year. Because The Summer Internship Required Knowledge From All The Field To Be Implemented Specially Marketing And Sales. I Want To Thank My Corporate Guide From Outlook GROUP Who Guided Me Throughout The Course Of The Internship And Explained Me Various Strategies To Pitch My Product And Meet My Target. He Provided Me Insightful Knowledge About Sales And Marketing And Also Customer Relationship Management Which Was Then A Relatively New Topic For Me. I Would Also Like To Thank My Team Leader Who Kept Me Motivated Even During The Times When I Was Not Getting Sales. He Helped Me With The Market Research Part And Helped Me In Designing Proposals In The Initial Stage. Last But Not The Least I Would Like To Thank The Respondents Without Whose Responses I Wouldn't Have Been Able To Carry Out My Research Part.

#### STUDENT'S UNDERTAKING

I, Vibhor Tyagi Amity University Jaipur Enrollment No-A20004619021 Declare That The Summer Project Titled A Study On Crm, Role Of Digital Marketing And Product And Brand Management And Advertisement Is My Original Work And Completed Under The Supervisions Of Mr. Pritam Ghosh Of Outlook Group. Further, I Also Declare That The Report Being Submitted Here With Is Free Of Any Textual Plagiarism.

Signature: Vibhor Tyagi

Date: 15 August 2021